



**BOSCH**

Invented for life



# Finance Practice



# Financial Services Portfolio



## Record to Report to Plan

From RECORD to REPORT-From REPORT to PLAN

Turn your financial transactions into efficient, fast close process - Use the present to plan the future

### Financial Transformation Services

- ▶ Business Planning & Consolidation
- ▶ Treasury & Risk Management
- ▶ Financial Supply Chain Management
- ▶ Central Finance
- ▶ Governance, Risk and Compliance

### Financial Optimization Services

- ▶ SLO Service – New GL Migration
- ▶ SLT Service – Profit Center Re-Organization
- ▶ Financial Closing Cockpit
- ▶ Systems Audits
- ▶ IFRS

### Financial Consulting Services

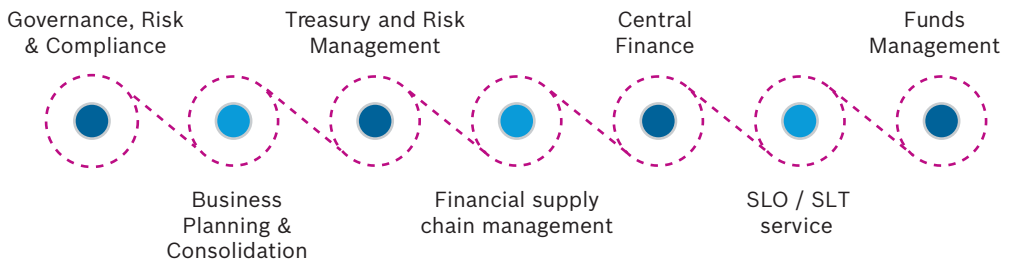
- ▶ Funds Management
- ▶ Consulting on Chart of Accounts
- ▶ Consulting on Enterprise Structure
- ▶ Consulting on System Landscape
- ▶ Consulting on Fiscal Year Change

# Financial Transformation Services

- ▶ CFOs know finance transformation can be difficult and time-consuming. But they also know it's an effective way to keep up with the changing needs of the business.
- ▶ Whether it's technology disruption, business model innovation, or a new industry ecosystem, Bosch Global Software Technologies helps finance organizations look ahead to what's next while keeping the ship on a steady course.
- ▶ Some of the Financial transformation services offered are in the Treasury, Financial Consolidations, Business Planning, Financial supply chain management, Central Finance, Business Governance and Risk Management.

## Financial Solutions

### Financial Transformation Services



# Business Planning & Consolidation

The SAP Business Planning and Consolidation (SAP BPC) application delivers planning, budgeting, forecasting, and financial consolidation capabilities, so you can easily adjust plans and forecasts, speed up budget and closing cycles, and ensure compliance with financial reporting standards.

## Financial Transformation Services

### Business Planning & Consolidation

Forecasting



#### Forecasting & Consensus Building

- ▶ Compliance Management
- ▶ Risk Management
- ▶ Process controls
- ▶ Fraud Management

Business Planning



#### Business planning

- ▶ Budgeting Sales/ revenue planning
- ▶ Capital expenditure planning
- ▶ Headcount/staffing
- ▶ Expenses planning

Consolidate



#### Consolidation

- ▶ Inter-company matching & reconciliation
- ▶ Inter-company eliminations
- ▶ Legal consolidation

Financial reporting & Analysis



#### Financial Reporting & Analysis

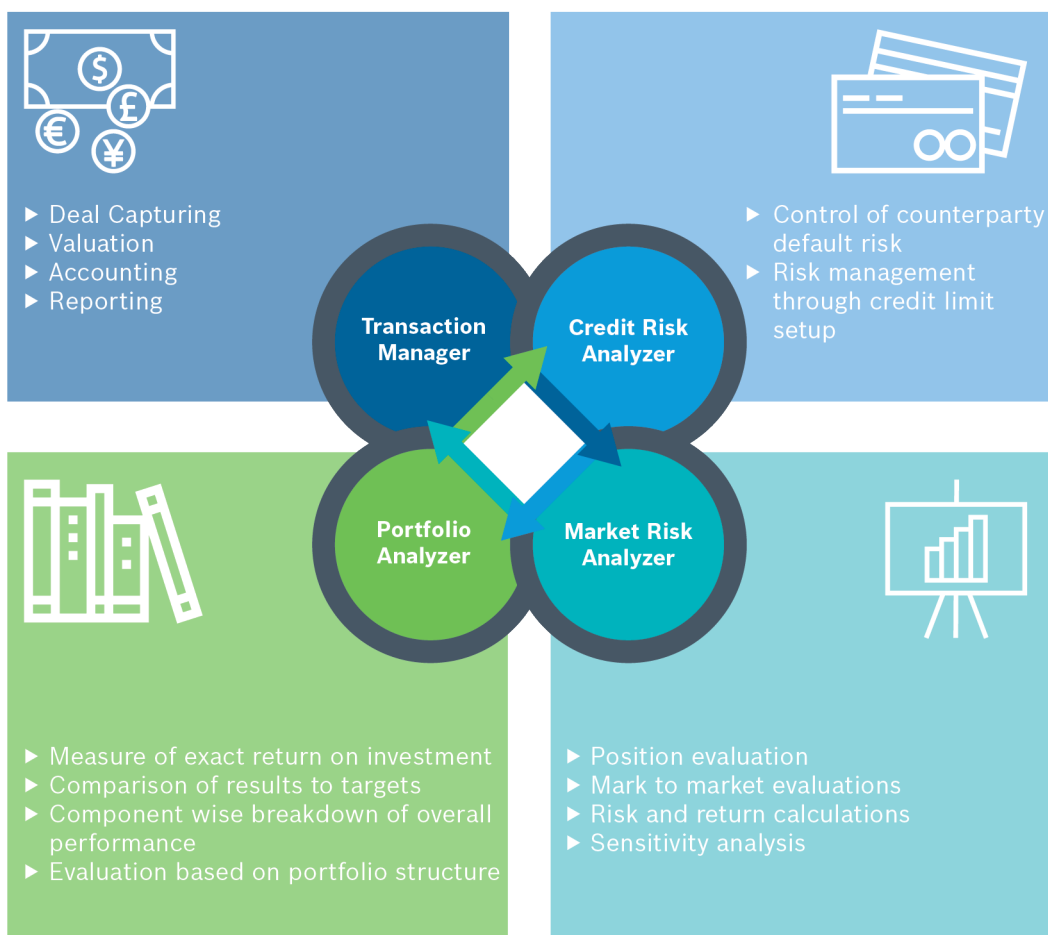
- ▶ Drill through to BW Queries
- ▶ Drill through to SAP ERP- ECC
- ▶ SAP Dashboards
- ▶ Ad hoc
- ▶ Variance analysis

# Treasury and Risk Management

Treasury and Risk Management is a series of solutions like Transaction manager, Market risk analyzer, Credit risk analyzer and Portfolio analyzer that primarily analyze and optimize business processes in the financial area of a company

## Financial Transformation Services

### Treasury and Risk Management

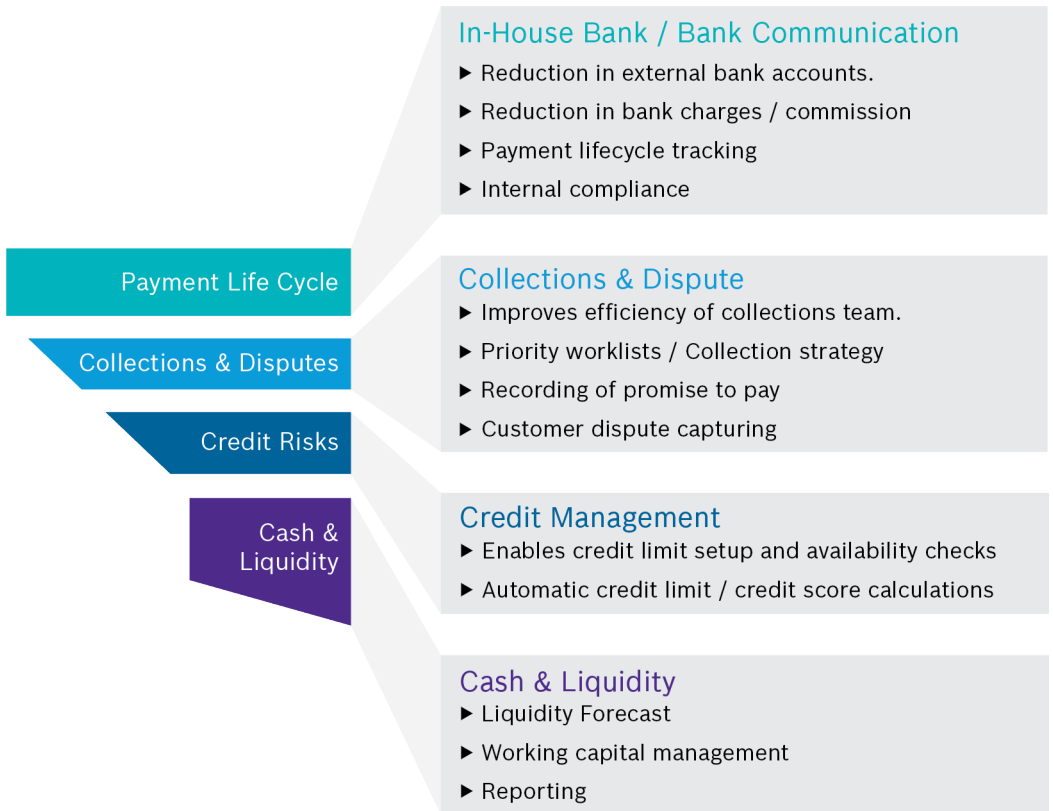


# Financial Supply Chain Management

Financial supply chain management optimizes the financial and information flow within a company and between business partners. It contains components like Cash & Liquidity management, Collections & Dispute management, Credit management, In-house cash and Biller direct

## Financial Transformation Services

### Financial Supply Chain Management

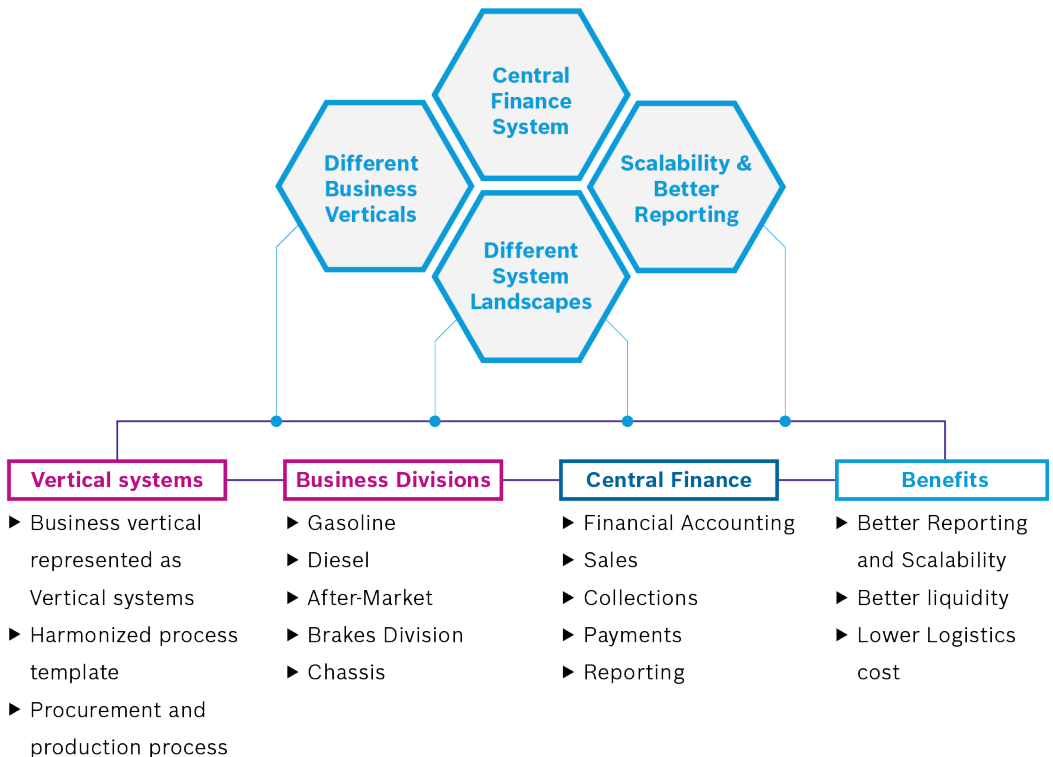


# Central Finance

Central Finance enables FI documents to be replicated in a new central finance system in S/4 Hana. Central Finance is relevant in an organization where there are multiple older SAP ERP instances (or) other Non – SAP Finance applications. The central finance system services the purpose of a reporting system integrating the financial information from different feeder systems.

## Financial Transformation Services

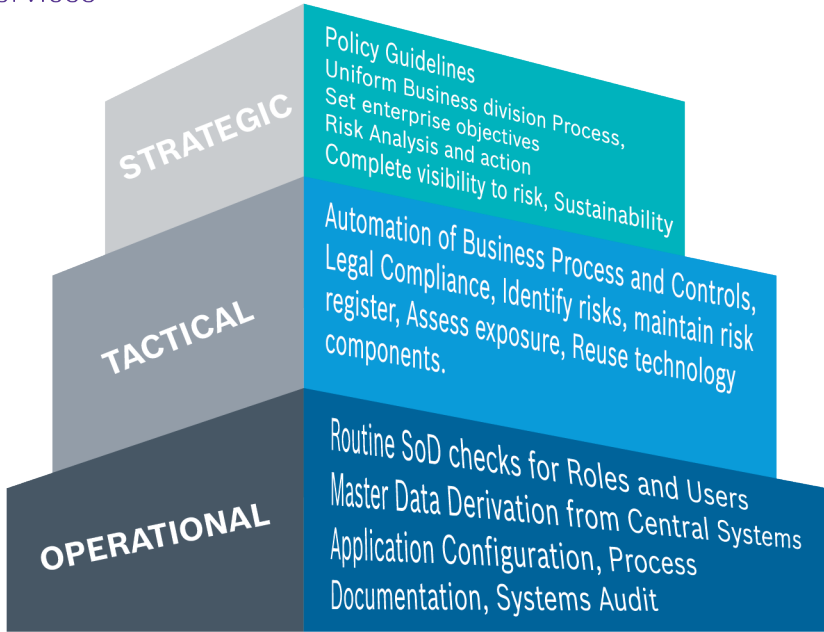
### Central Finance



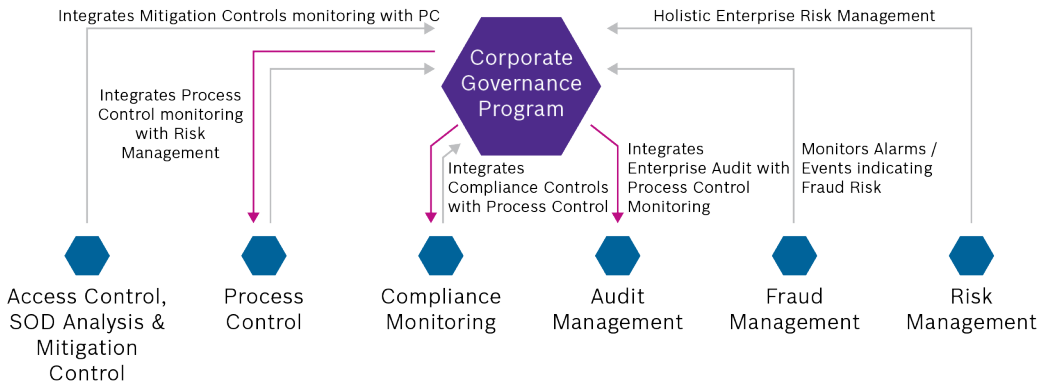
# Governance, Risk and Compliance

SAP GRC (Governance, Risk and Compliance) solution enables organizations to manage regulations, compliance and remove any risk in managing organizations' key operations.

## Governance, Risk and Compliance GRC Services



## Overview of RBEI SAP GRC Services Integrated GRC Services

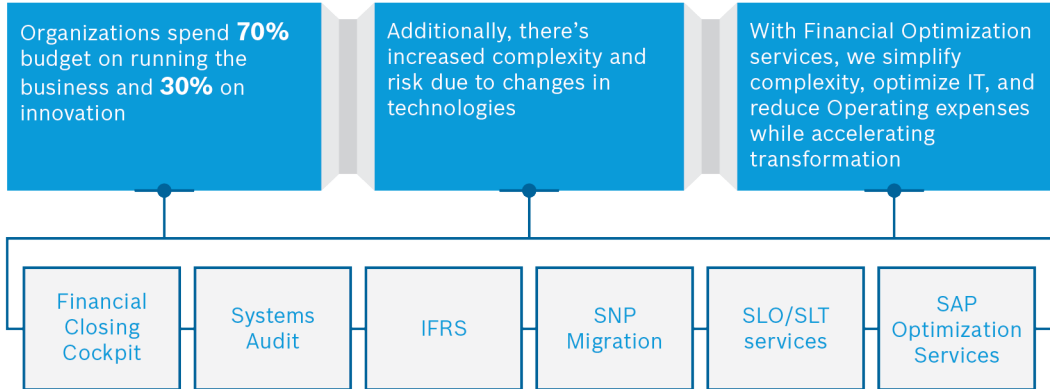




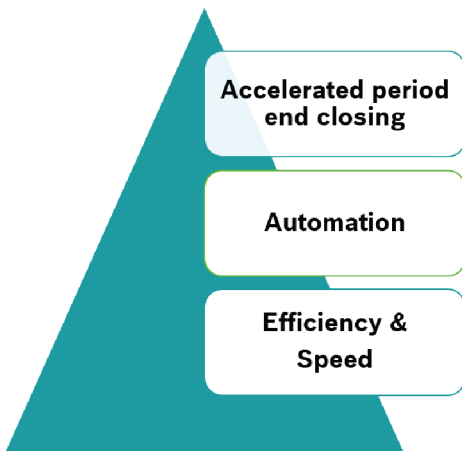
# Financial Optimization Services

## Financial Services Portfolio

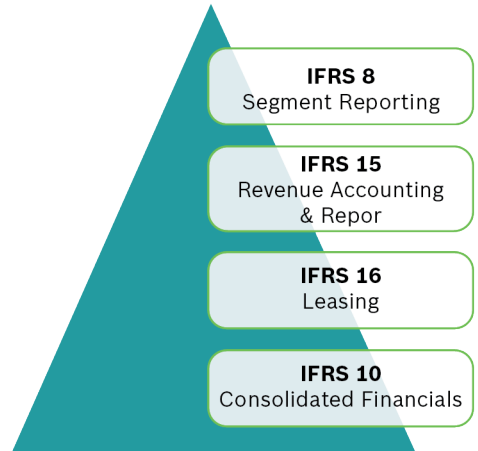
### Financial Optimization Services



#### Financial Closing

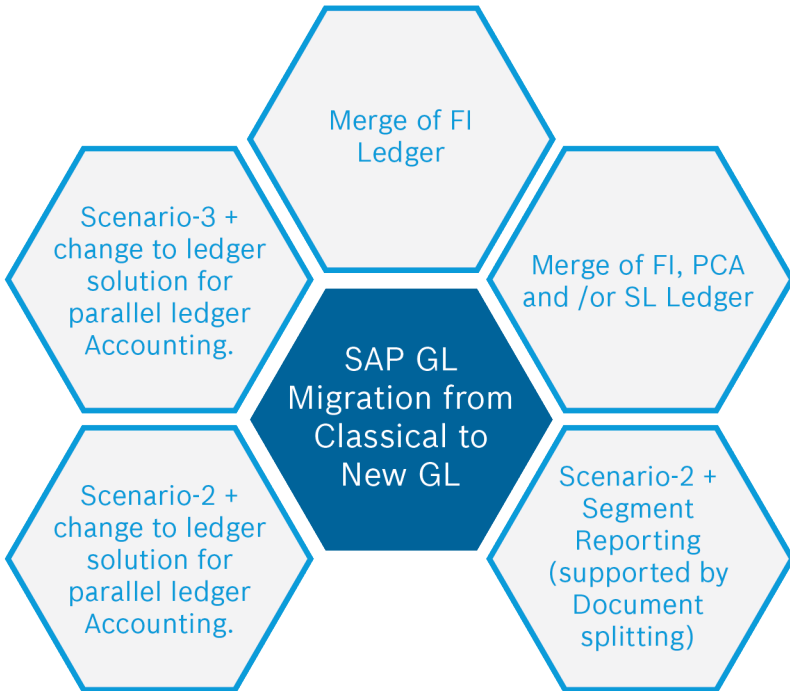


#### IFRS



# SLO Services – New GL Migration

The migration enables to perform the transition as smoothly as possible from the SAP classical General Ledger Accounting environment to the diverse range of functions offered by New General Ledger Accounting



## SAP GL Migration for Subsequent Implementation of New GL Functionalities

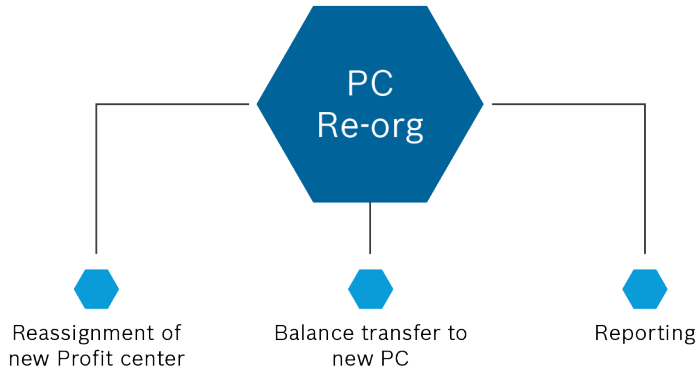
Subsequent Implementation of Document Splitting

Subsequent Implementation of further Ledgers

Subsequent change from account solution to Ledger solution

# SLT Service – Profit Center Re-Organization

A change to the profit center structure is generally triggered by a management decision. The reorganization assists you in dividing up, combining, and replacing profit centers. A change to the profit center structure necessitates a change to the assignment of profit centers to objects (such as materials, orders, purchase orders, or sales orders).



## Profit center Re-organization – Master change

Create new profit centers

Perform relevant Migration activities

Update new profit centers in

- ▶ Cost centers
- ▶ Material
- ▶ WBS
- ▶ PO / SO
- ▶ Production order
- ▶ Cost objects
- ▶ Internal order

## Balance Transfer

Fixed Assets

Inventory

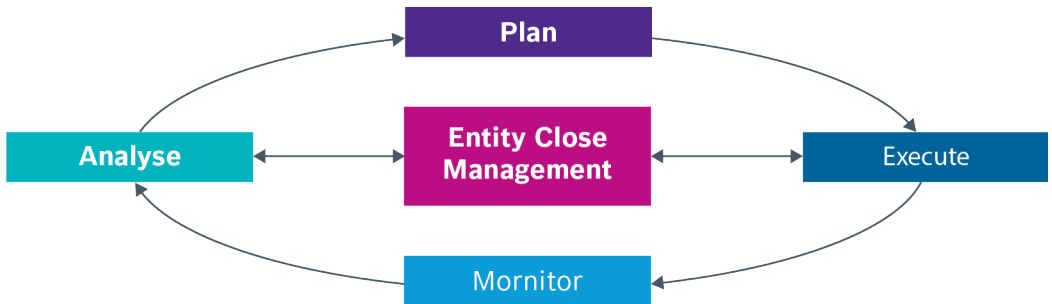
Receivables

Payables

# Financial Closing

Speed up even the most complex closing cycles, while meeting regulatory requirements and financial reporting standards. Increased user efficiency through centralized monitoring and control and enhanced automation achieved.

## FCC – Key Drivers



## Anticipated Business Benefits

### Controls

- ▶ Process harmonization
- ▶ Standardize transactions & programs used for financial closing.
- ▶ Harmonize sequence of closing activities
- ▶ Central monitoring of Closing activities

### Automation

- ▶ Automation through remote Jobs
- ▶ Managing dependencies between closing tasks
- ▶ Long term vision of Robotics

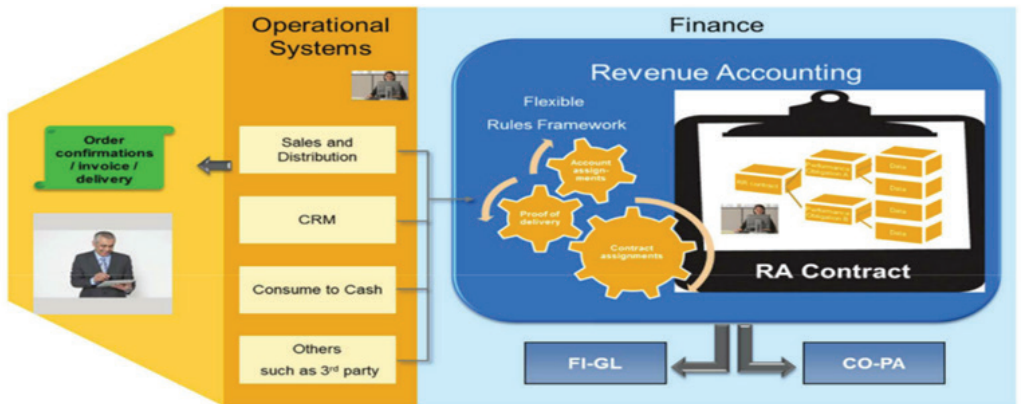
### Efficiency

- ▶ Resource utilization for analytical activities (e.g.. Variance analysis etc.)
- ▶ Improved system performance and no workload peaks by automated jobs which can run in nights and weekends.
- ▶ Job logs are stored in FCC system for long term like 7 to 8 years.

### Speed

- ▶ Best in class accelerated and optimized closing
- ▶ Faster completion of period end closing and reporting.
- ▶ On time availability of Financial information for external and internal stakeholders.

## Revenue Accounting and Reporting



## Revenue Accounting and Reporting

- ▶ Multi-GAAP Enabling
- ▶ Manage right of use assets & liabilities
- ▶ Customer/Vendor Accounting
- ▶ Post Depreciation & Repayment
- ▶ Lease Payments
- ▶ Controlling/Profit center accounting

- ▶ Different Lease types
- ▶ Leasing Partners
- ▶ Subject of agreement
- ▶ Terms & Conditions
- ▶ Lease Payment Cash flow
- ▶ Critical dates & reminders
- ▶ Document Management

- ▶ Classification & evaluation rules
- ▶ Calculate and report NPV, depreciation, repayment & interest rates
- ▶ Change management/ Re-Valuation
- ▶ Support Transition Scenarios
- ▶ Link to Fixed assets

**Contract Management**

**Multi-GAAP Postings**

**Valuation & Classification**

**Reporting**

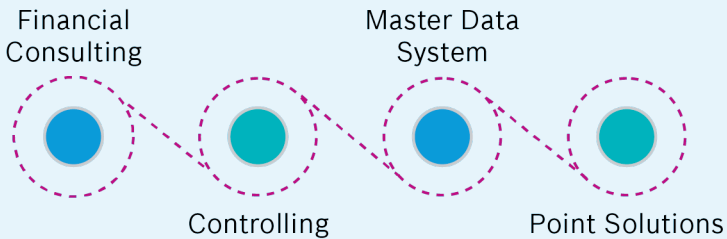
# Financial Consulting Services

## Financial Services Portfolio

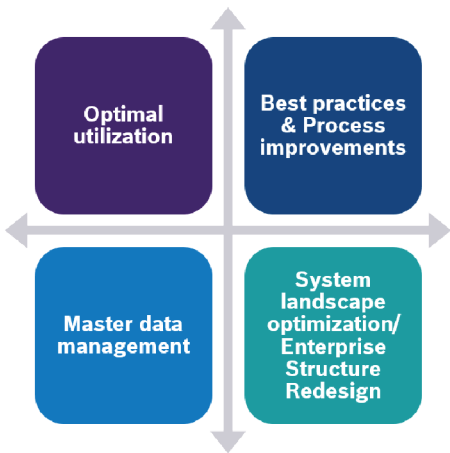
### Financial Consulting Services

Provided Process (or) Technology consulting to achieve the below objectives:

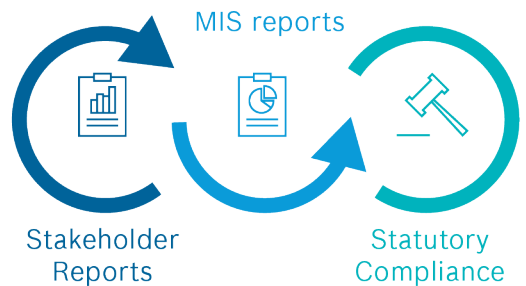
- ▶ Develop customized, next-generation products and services that help clients shift to new business models designed for today's connected landscape of disruptive technologies.
- ▶ Deploy leading industry insights and design-led thinking to help clients plan and implement transformational solutions that drive rapid results
- ▶ Rethink IT and digital ecosystems to help clients swiftly adopt new technologies to keep pace in an evolving customer driven environment.



### Consulting/ Benefit Realization



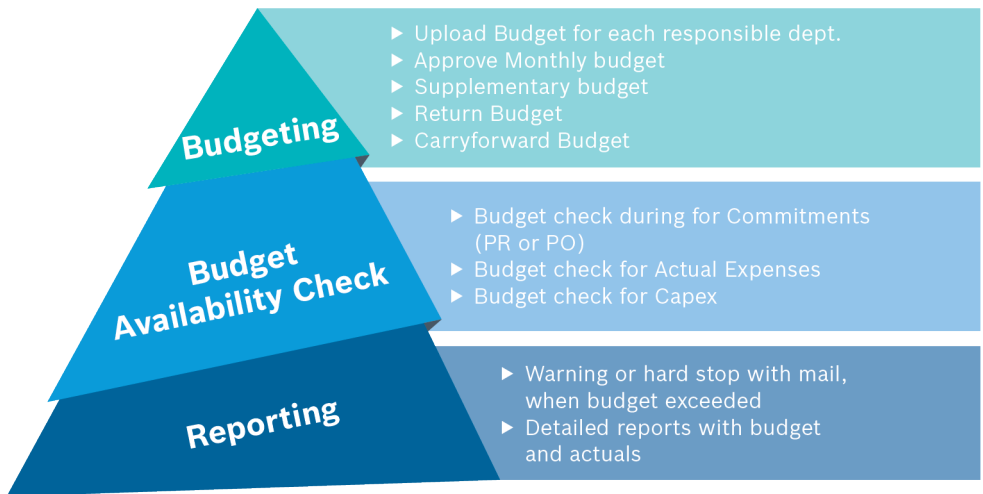
### Legal Compliance / Reporting



# Funds Management

The purpose of Funds Management is to budget all revenues and expenditures for individual areas of responsibility, to control future funds transactions in accordance with the distributed budget, and to stop the budget being exceeded. You can adapt the budget to changes in conditions by entering releases, supplements, returns, and transfers.

## Funds Management

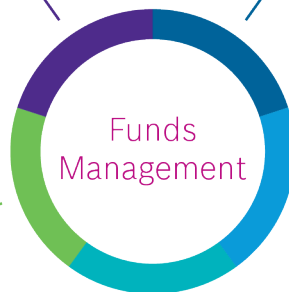


Indirect cost and service related cost form a significant portion of the total cost of an organisation

Unlike Direct costs, it is very difficult to control Indirect costs with out a proper budgetary control mechanism

You can change the budget for any reason (i.e. Unforeseen expenditure)

SAP Funds Management serves as an effective Budgetary control tool



The purpose of Funds Management is to control revenue and capital expenditure

- ▶ For individual areas of responsibility
- ▶ Against budget

# Consulting / Benefit Realization

## SAP Data Control Check

- ▶ Configuration control
- ▶ Process review
- ▶ Process Gaps
- ▶ Control Gaps

## Process Optimization

- ▶ SAP utilization measurement matrix
- ▶ Industry best practices
- ▶ New functionality / feature implementation

## Reporting

- ▶ Final Report preparation
- ▶ SWOT Analysis
- ▶ Post Implementation review of recommendations

## Management Discussions

- ▶ Presentation of observations
- ▶ Recommendations
- ▶ Brainstorming
- ▶ Decisions

Consulting on best practices on System landscape, Enterprise structure and Fiscal year change.

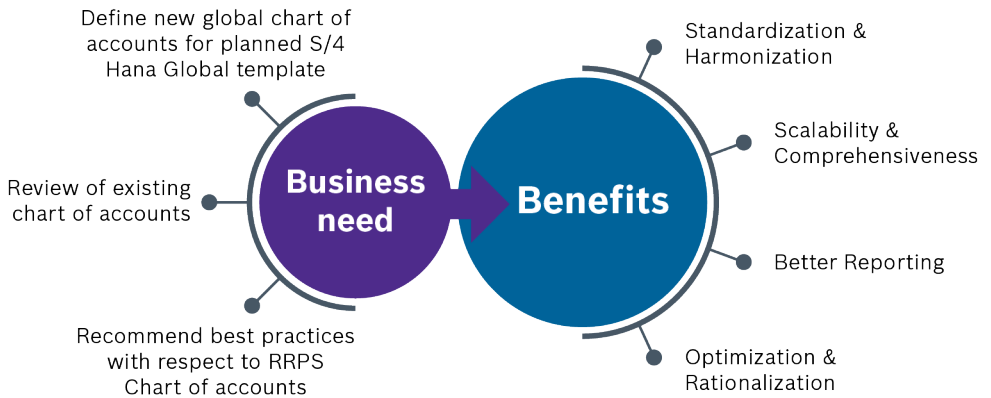
Consulting on benefit realization in Financials area. Best Practices suggestion Streamlining of processes System optimization

Consulting on Chart of accounts providing best practices with respect to standardization, scalability, better reporting and optimization.

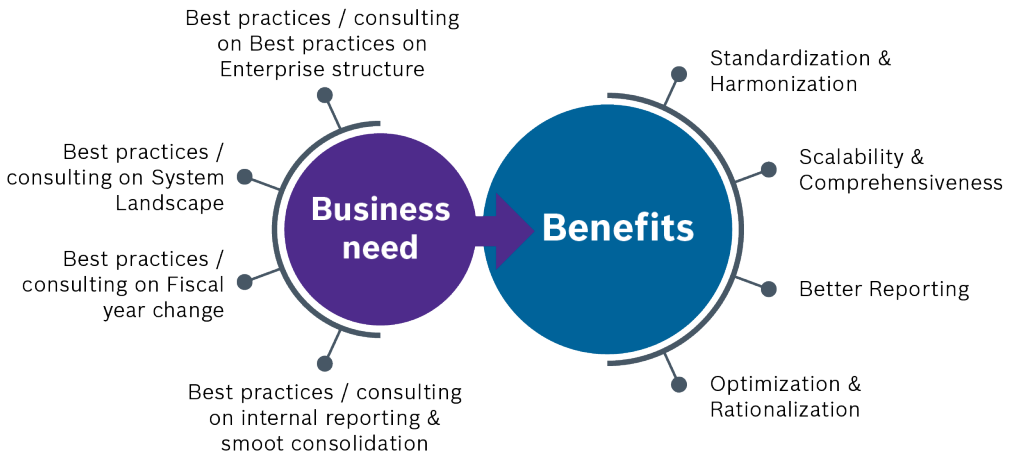


# Consulting

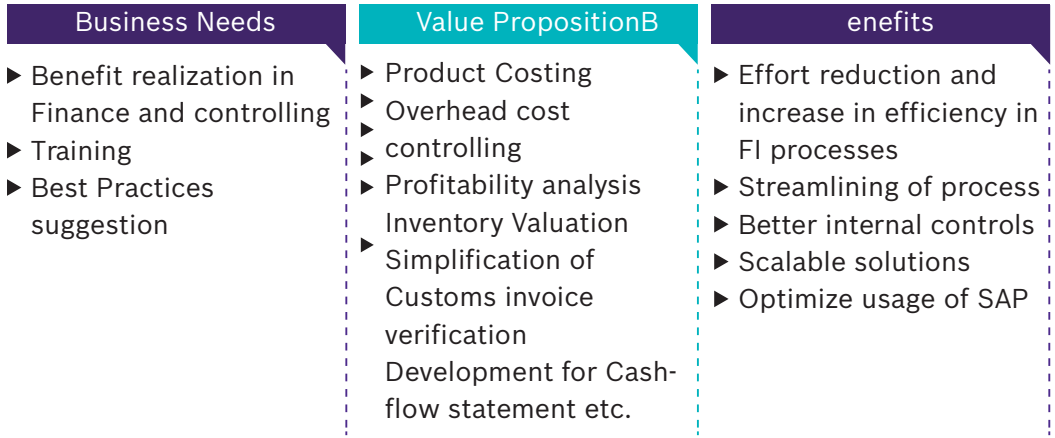
## Consulting on Chart of Accounts



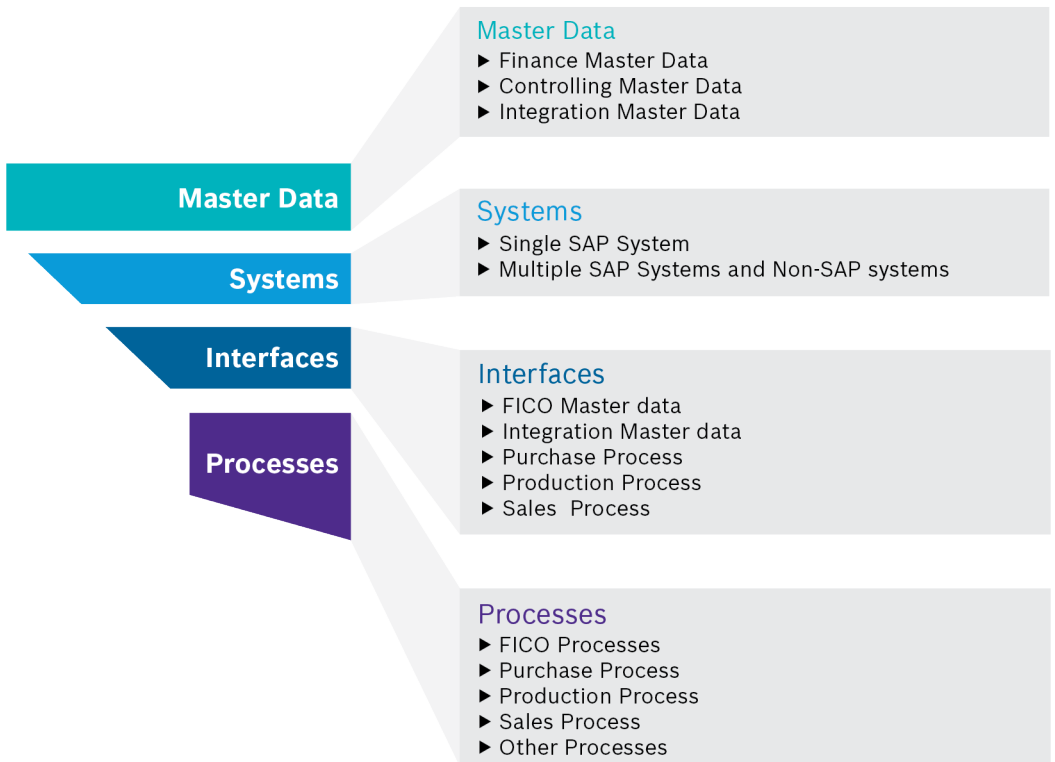
## Consulting on System Landscape / Enterprise Structure / Fiscal year change



# Benefit Realization



## High Level Overview





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